

About Acertitude

Overview

Acertitude is a reimagined executive search firm and leadership consultancy, specialized in board, C-level, and senior executive search.

We believe in the unstoppable power of brilliant people at work – their ability to transform an entire business, to empower a whole team, to change their lives and the lives of the people they care about for good. Our focus is singular: helping organizations harness the power of brilliant people at work.

As advocates of our clients' businesses, we take extreme ownership of their recruitment needs, working in close partnership over the long-term. We identify, assess, and attract diverse candidates to shape companies and change lives for the better. Our team specializes in the business and professional services, consumer, energy, financial services, healthcare and life sciences, industrial, private equity, and technology industries.

Our services

- Board & CEO Search
- Executive Search
- PE Services
- Executive Assessment
- Succession Planning

Fast facts

Managing Partners

Kevin O'Neill
Rick DeRose
Guy Barnes

Founded

2015

Ownership

Privately held

Global headquarters

1185 Avenue of the Americas
Suite 316
New York, NY 10036
United States

Michelin House
81 Fulham Rd
Chelsea, London SW3 6RD
United Kingdom

Global reach

With 11 offices in 3 countries, Acertitude delivers work in the Americas, Europe, and Asia-Pacific.

We have delivered work in over 40 countries and 49 out of 50 U.S. states.

Our purpose

Unleashing human potential

Finding the right individual, for the right role, at the right time, so that they can unleash your — and their — true potential.

Our performance

Lifelong partnerships

+82

net promoter score
(-100 | +100)*

+8.7

client satisfaction with
search experience (0 | 10)

60%

of top global private
equity firms served

*Benchmarks:

Consulting 51, Apple 63, Amazon 62

Brilliant hires

+9.21

client satisfaction with
quality of placement (0 | 10)

96%

of the leaders we recruit
stick more than 1 year**

8%

faster time-to-completion
than industry average; 17%
faster for Board searches,
29% for CEO searches, and
23% for CFO searches

**Fun fact: our co-founder's very first
placement is still in place more than 25
years later.

Shaping change

\$1.7T

in revenue and value
creation impacted

40+

countries covered

100+

executives recruited
into the Fortune 500

9th

fastest-growing executive
search firm in the Americas,
with a 112% three-year
growth rate

People who shine



Our clients

Acertitude works with board members, CEOs, and leaders driven to reshape culture, businesses, and the world, including some of the largest Fortune 500 organizations and PEI 300 private equity firms around the globe. Acertitude also recruits executives for scaling mid-market companies, innovative start-ups, high-impact non-profits, and government agencies. No matter who we work with, we're in it for the long-haul.

Our candidates

We value the thousands of candidates we interact with daily. Acertitude has taken a strong stance on treating candidates well and sourcing diverse slates. Our role is to find brilliant people, who do brilliant things, with our brilliant clients. Central to that ethos is an ability to listen and understand people by identifying that brilliance – without fear or favor – wherever we find it and in whomever we speak. We believe this is good for people, for society, and for business.

Our consultants

We are a team of genuine partners, strategic problem solvers, and determined doers. Our capable consultants bring character, authenticity, and trust to every relationship. They are thinkers and doers, turning insight into action to help businesses transform through talent. We give everything we've got, a tenacious group of individuals who won't stop short of success. No matter the distance, or difficulty, we show up every time.

Awards

Forbes
Best Executive
Recruiting Firms

Hunt Scanlon
Top 50 Recruiters

Hunt Scanlon
PE Recruiting Power 75

Inc. 5000
Fastest-Growing
Private Companies

AESC Certified
Executive Search Firm

As featured in

CEOWORLD Magazine

Chief Executive

Entrepreneur

Forbes

Inc.

|PE Hub



Highly experienced

Our consultants bring leading-edge insights, ideas, and perspectives to every client relationship.

Our industry practices

Business & Professional Services

Business Services
Business Process
Outsourcing
Strategy & Management
Consulting
Human Capital Advisory
M&A & Deal Advisory
Technology Services
Turnaround & Restructuring

Consumer

Consumer Products
Digital, Media, & Entertainment
Hospitality & Leisure
Retail & Luxury
Sports

Energy

Oil & Gas
Utilities
Renewables

Healthcare & Life Sciences

Biotechnology
Pharmaceuticals
CDMO/CRO
Chemicals
Consumer Health
Drug Discovery & Development
Healthcare Services
Health Tech
Life Sciences
Medical Devices & Diagnostics

Financial Services

Banking & Markets
Consumer Financial Services
FinTech
Insurance
Investment Management
Real Estate

Industrial

Aerospace & Defense
Automotive
Building Products
Chemicals & Materials
Engineering, Construction & Infrastructure
Metals & Mining
Paper & Packaging
Industrial Goods
Industrial Services
Transportation & Logistics

Private Equity

Social Impact

Associations
Culture & Arts
Education
Non-Profit & Philanthropy
Government

Technology

AI, Data, & Analytics
Cloud
Communications
Cybersecurity
Digital
Healthcare IT
Informatics
Software

Our specialty practices

Board & CEO

Commercial Officers

Corporate & Financial Officers

Cyber

Digital

Diversity Officers

Operations & Supply Chain

Medical Officers

Scientific Officers

Strategy & Corporate Development

Technology Officers

Transformation & Restructuring

Need to recruit brilliant leaders for your business? Get in touch.

connect@acertitude.com