

Acertitude Named to Inc. 5000 List of Fastest-Growing Private Companies



NEW YORK (Aug. 17, 2021) – Acertitude, the global executive search firm committed to unleashing human potential, is thrilled to announce its recognition on this year’s Inc. 5000, the most prestigious ranking of the nation’s fastest-growing private companies. The ranking serves as the most thorough catalog of entrepreneurial-minded innovators, with Acertitude now joining the elite company of household names like Microsoft, LinkedIn, Yelp, Zipcar, and Patagonia – all past honorees who first gained national exposure on the Inc. 5000.

“Acertitude’s inclusion in the Inc. 5000 is a testament not only to the founding vision but to the support and loyalty of extraordinary clients and the inspiring efforts of our growing team,” said Acertitude’s co-founder and managing partner, Kevin O’Neill. “As we look to the future and to our goal of building the world’s finest and most innovative executive search firm, recognition such as this reaffirms our efforts and inspires us to push harder, reach further, and connect more meaningfully. It is our commitment that we will continue to build a company where our team is challenged, encouraged, and inspired. The Acertitude of the future will be a firm that is more diverse, even more global in our impact, and more committed to unleashing the potential of everyone we encounter.”

Added Rick DeRose, fellow co-founder and managing partner, “We are honored to be recognized alongside many of the world’s most inspiring entrepreneurs and rapidly scaling companies. And, to do so only six years into our growth journey. We celebrate this achievement with our loyal clients and our extraordinary team, who show up to unleash human potential, every day, around the world.”

Indeed, Acertitude launched six years ago in 2015, as Kevin and Rick set out to create a new executive search firm that would always take extreme commitment for client relationships, needs, and outcomes. To achieve their shared ambition of driving strategic change in the industry, investments were made in hiring inspired, talented people, building a scalable, innovative technology platform, and creating a purpose-driven brand.

Investments paid off. Last year, Acertitude hit market-leading, double-digit revenue growth of 40%. And, more importantly, the firm maintained a best-in-class client net promoter score of +82

while expanding its client base across all global practices: business & professional services, consumer, energy, financial services, healthcare & life sciences, industrial, private equity, social impact, and technology.

While this milestone highlights the firm's accomplishments in the Americas, Acertitude is also successfully scaling operations internationally, with a solid footprint in EMEA and Asia. New managing partner, Guy Barnes, joined last year to fuel global growth and launch the firm's London office, a strategic location representing both the second largest executive search market in the world and a gateway to the wider European market.

Acertitude is proud to be recognized on the Inc. 5000 and remains as inspired as ever to build the finest people-driven and purpose-driven executive search firm in the world. Also, the firm would like to take a moment to celebrate the 5,000 total companies highlighted by Inc. this year that are working hard today to unleash brilliance tomorrow. Congratulations.

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About Acertitude

Acertitude is the executive search firm unleashing human potential globally. The firm builds close client partnerships and drives an agile process to connect organizations with brilliant people at work. Acertitude serves the global executive search market across the consumer, financial, healthcare and life sciences, industrial, private equity, professional services, and technology industries. To learn more about how Acertitude places brilliant people at work, visit www.acertitude.com.

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